

Magnaglide Carriage Rebuild Program

To All Airlift Distributors:

We have recently made some revisions to our Magnaglide rebuild program that we'd like to inform you of. The purpose of the rebuild program is to provide lower cost replacement solutions for those customers with aging Magnaglide openers. The outline of the rebuild program is shown below.

Rebuilt Magnaglide Openers

We are offering rebuilt versions of all Magnaglide Opener sizes that include:

- A remanufactured cylinder
- New internal piston seals
- Remanufactured carriage shell
- New wiper seals and carriage bushings
- Remanufactured or new carriage magnets and spacers
- 1 Year Limited Warranty

Rebuilt Magnaglide openers are available at a discounted list price and we offer a credit for the return of the old core cylinder with carriage.

****NEW for 2011** Rebuilt Magnaglide Carriages**

We are now offering rebuilt Magnaglide carriages as well. These rebuilt carriages include:

- New wiper seals and bushings
- Remanufactured or new carriage magnets and spacers
- 1 Year Warranty

The rebuilt Magnaglide carriages are offered at a discounted list price and we offer a credit for the return of the old core carriage.

Magnaglide Cleaning Instructions

Generally from what we have seen, most issues with Magnaglides can be rectified simply by following our cleaning instructions. These instructions walk you through how to remove the carriage from the cylinder, clean it, lubricate it, and re-install the carriage. We have attached these instructions here for you to review.

Summary

In cases where cleaning has been tried, or sufficient wear and tear renders cleaning impossible, we recommend replacement of the carriage with a rebuilt Magnaglide carriage. Replacing the carriage only carries these added benefits:

- Reduced shipping charges
- Reduced total cost
- Rebuilt carriages are more easily stocked by your service department resulting in reduced downtime for customers
- Very high success rate in rectifying Magnaglide issues

In those cases where replacement of the complete cylinder is in order, we recommend replacing the existing cylinder with a rebuilt Magnaglide opener. Please note that your service techs should consult with us first before recommending full cylinder replacement. We have found that the majority of issues do not warrant full replacement. We have technical assistance personnel on hand 24/7 to help you determine the best course of action in these situations.

All list prices, discounts, and core credit amounts are available by contacting our parts department @ 1-888-368-4403. If you have specific questions regarding the Magnaglide rebuild program outlined above, feel free to contact Brian Schmitz, Josh Hart, or Jim Johnson at the same number.